



CLINICAL OPERATIONS MANAGER

Company Overview:

Prytime Medical Devices, Inc. (The REBOA Company™) is an innovative medical device company that designs, develops, and commercializes minimally invasive solutions for hemorrhage control. Our flagship product is the ER-REBOA™ Catheter. The recent commercialization of this device has created an overwhelming interest in the marketplace.

Job Summary:

The Clinical Operations Manager will report to the SVP, Global Sales and Marketing. This individual will lead the development and management of the field based Clinical Specialists, identifying technical and clinical training needs and curriculum to support the education of the Clinical and Sales Teams to support and drive product adoption. Additional responsibilities will include the development of training and education programs to support REBOA Program implementation and sustainment for hospital staff, nurses and physicians.

Essential Job Requirements:

- Design and manage the implementation of new customer account training, REBOA implementation, distance learning and sustainment training
- Become a REBOA procedural expert and act as “go to” person for commercial stakeholders
- Monitor all training programs continuously for effectiveness and efficiency. Oversee and manage changes and adjustments to programs or techniques as necessary
- Attend identified key society meetings to obtain the most up-to-date medical scientific data
- Develop, coach and provide feedback to direct reports on an on-going basis and nurture an environment that maximizes the highest clinical acumen for all personnel
- Lead the training of new field and company personnel

Desired Skills and Experience:

- Bachelor’s degree in a health or science related field and a minimum of 12 years experience developing, implementing and managing health related training programs and curriculums
- Demonstrated experience successfully building and leading a team of direct reports, including a minimum of eight years of managerial and/or leadership experience
- Hospital-based clinical experience in Emergency Medicine, Critical Care, Trauma, Interventional Radiology or Vascular Surgery and/or a certification as a Registered Nurse or Technologist is preferred
- Strong knowledge of human anatomy and ability to master relevant clinical and product related information.
- Demonstrated knowledge of adult learning principles and excellent presentation and facilitation skills
- Strong communication skills both verbal and written and an ability to communicate complex product and clinical information in an easy to understand manner
- Ability to manage multiple projects simultaneously under tight deadlines while working cross-functionally with both internal associates and outside vendors
- Strong knowledge of Microsoft Office, including ability to create complex PowerPoint training presentations
- Ability to travel up to ~80%, when necessary