

# Clinical Specialist

## Company Overview:

Prytime Medical Devices, Inc. (The REBOA Company™) is an innovative medical device company that designs, develops, and commercializes minimally invasive solutions for hemorrhage control. Our flagship product is the ER-REBOA™ Catheter. The recent commercialization of this device has created an overwhelming interest in the U.S. marketplace.

## Position Overview

The Clinical Specialist will report to the SVP, Global Sales and Marketing. This role will lead and support the training, education and implementation of REBOA Programs within an assigned territory. Candidates must be highly communicative, operate with a sense of focused urgency and be capable of working with cross functional teams (e.g. Sales, Marketing, Regulatory).

## Job Requirements

Direct device familiarizations and demonstrations

Lead physician, nursing and hospital staff education events

Support on-going training initiatives as directed

Lead facility Program kick-off and post-sale training

Attend industry conferences and cover pertinent clinical presentations

Ensure training efforts foster and support organizational strategy

Establish and maintain strong relationships with hospitals and strategic partners/stakeholders (e.g. physicians, nurses, hospital staff, etc.)

## Desired Skills and Experience:

BA/BS Degree with Nursing Degree (preferred)

6+ years Medical Device or related clinical experience

Endovascular, Trauma or Emergency Medicine experience desired

Ability to thrive in a fast-paced environment/startup

Excellent communication and presentation skills

Ability to travel up to ~80%, when necessary