

# Clinical Support Manager

## Company Overview:

Prytime Medical Devices, Inc. (The REBOA Company™) is an innovative medical device company that designs, develops, and commercializes minimally invasive solutions for hemorrhage control. Our flagship product is the ER-REBOA™ Catheter. The recent commercialization of this device has created an overwhelming interest in the U.S. marketplace.

## Position Overview

The Clinical Support Manager will report to the SVP, Global Sales and Marketing. This individual will lead the development, deployment and management of all field based clinical, technical and product training initiatives for Prytime Medical Devices and its customers. This includes REBOA implementation and sustainment training/education programs.

Responsible for the management of a team of training and education professionals, with direct oversight and involvement in field training and clinical education activities and programs.

## Job Requirements

Design and manage the implementation of new customer account training, REBOA implementation, distant learning and sustainment training.

Become a REBOA procedural expert and act as “go to” person for commercial stakeholders.

Continuously monitor all training programs for effectiveness and efficiency. Oversee and manage changes and adjustments to programs or techniques as necessary.

Attend identified key society meetings to obtain the most up to date medical scientific data

Develop, coach and provide feedback to direct reports on an on-going basis and nurture an environment that maximizes the highest clinical acumen for all personnel.

Contribute to the training of new field personnel and company personnel on REBOA products.

## Qualifications:

Bachelor’s degree in a health or science related field and a minimum of 6 years of experience developing, implementing and managing health related training programs and curriculums.

Demonstrated experience successfully building and leading a team of direct reports, including a minimum of 6 years of managerial and/or leadership experience.

Hospital based clinical experience in Emergency Medicine, Critical Care, Trauma, Interventional Radiology or Vascular Surgery and/or a certification as a Registered Nurse or Technologist is preferred.

Requires strong knowledge of human anatomy and ability to master relevant clinical and product related information.

Demonstrated knowledge of adult learning principles and excellent presentation/facilitation skills.

Strong communication skills both verbal and written and an ability to communicate complex product and clinical information in an easy to understand manner.

Ability to manage multiple projects simultaneously under tight deadlines while working cross-functionally with both internal associates and managing through outside vendors.

Strong knowledge of Microsoft office including ability to create complex PowerPoint training presentations.